



**ALAMEDA COUNTY BEHAVIORAL HEALTH DEPARTMENT (ACBHD)
ADDENDUM No. 3 WITH QUESTIONS AND ANSWERS
TO
REQUEST FOR PRE-QUALIFICATION (RFPQ) 26-07
SPECIFICATIONS, TERMS & CONDITIONS
FOR
*SUBSTANCE USE DISORDER YOUTH RESIDENTIAL TREATMENT***

This County of Alameda RFPQ Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County's Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP Addendum will also be posted on the GSA Contracting Opportunities website located at [Contracting Opportunities | General Services Agency - Alameda County](#)

RESPONSES TO BIDDER'S QUESTIONS

Scope/Program

Q1: Would experience providing SUD treatment to youth ages 12–17 in an outpatient or office-based setting satisfy the applicable experience requirements, or is prior experience providing residential SUD treatment specifically required?

A1: Yes, outpatient or office-based SUD treatment would qualify. Bidders do not need residential treatment experience to meet the Bidder Minimum Qualifications. (Section D. Bidder Minimum Qualifications, p. 6.).

Q2: Would ACBH allow out-of-county placements to fill beds, and how would billing work for those?

A2: Awarded Contractors would be able to work with other counties and private insurance to fill their beds as necessary to cover costs.

Q3: Since this RFPQ is currently based on ASAM 3 and County will soon be moving to ASAM 4, do bidders draft their proposal based on future project ASAM 4 based Levels of Care? This is because there will no longer be stand alone 3.2?

A3: ACBHD does not currently have clarification on what ASAM 4 will entail as of July 1, 2027. We recommend Bidders consider ASAM designations for at minimum 3.1, and recommended for 3.1 and 3.5 with incidental medical services (IMS), which may ensure a smoother transition to the new ASAM 3.5 as of July 1, 2027.

Facility

Q4: Would Alameda County provide or identify an existing facility that is already built out and suitable for the treatment program? If not, would the County provide any reimbursement or funding toward the acquisition, leasing, or development of a facility?

A4: No, Bidders must demonstrate ownership or lease of existing facility (Section D. Bidder Minimum Qualifications, p. 6)

Q5: Could you please confirm whether the facility must be physically located within Alameda County, or whether a facility located elsewhere in California would be eligible, provided it meets all applicable licensing, certification, and service requirements?

A5: No, the facility does not need to be located within Alameda County. Clients may be referred to a facility, at maximum, within a 100-mile radius of Alameda County.

Q6: Does the facility need to be located within the County limits?

A6: See above answer to Q5.

Q7: Could you clarify whether an organization may qualify through a partnership with an established substance use disorder treatment provider that owns or operates an eligible, licensed residential facility?

- In this scenario, the lead organization would bring significant relevant SUD treatment experience and partner with an established provider to meet the facility and service requirements.
- We would appreciate any guidance on whether this type of partnership structure would be permissible under the RFPQ and how the facility ownership/lease and licensing requirements would apply.

A7: ACBHD welcomes collaborative efforts and creative ways to deliver services. Bidders, through a partnership or not, must meet the Bidder Minimum Qualifications to qualify for consideration for a contract. If proposing to provide services through a partnership, Bidder should clearly explain how the partnership would function, and who the primary contractor and subcontractor would be.

Q8: What is the County's current and projected referral volume for youth residential?

A8: In the last fiscal year, there were three successfully referred individuals. However, this number can fluctuate considerably.

Budget

Q9: Is the County open to a cost reimbursement or guaranteed base funding model, or is per bed day the assumed structure?

A9: Contracts resulting from this RFPQ will be reimbursed on a per bed day structure.

Q10: If it ends up per diem, would the County consider a bed hold or standby capacity payment so a provider isn't carrying 24/7 youth infrastructure on roughly 4 beds of demand?

A10: ACBHD is not currently considering a bed hold or standby capacity payment.

Q11: What rate range or budget has the County modeled for this level of care?

A11: ACBHD has allocated a total of \$800,000 to SUD youth residential services at this time.

Q12: Who covers start-up costs: facility conversion, licensing, DMC-ODS certification, and staffing ramp-up before the first referral?

A12: ACBHD will not provide start-up costs. All start-up costs are borne by the awarded Contractor(s).

Q13: Are there facility requirements already defined, or is the County open to a provider-proposed site? Does the County have any facility or capital support available, for example BHCIP alignment?

A13: Bidders should propose their own sites; the site must have, or Bidder must demonstrate a plan to obtain, both:

- **California Department of Health Care Services (DHCS) Level of Care Designation or Residential ASAM Level of Care Certification, and**
- **Social Services Community Care Residential Community Treatment Facility License.**

ACBHD is not able to provide a facility for these services.

Staff

Q14: What are the staffing expectations, given the known workforce shortage for adolescent SUD credentials?

A14: Bidder will propose staff based on their understanding of program expectations and required experience.

License

Q15: Must the proposer already hold the required adolescent/youth residential and/or SUD treatment license at the time of proposal submission, or may the required license be obtained after award and prior to commencement of services?

A15: Per the Bidder Minimum Qualifications (p. 6), Bidders must be able to demonstrate a clear and reasonable plan for obtaining the license and certifications within 12 months of ACBHD award letter.

Q16: Must the required license, DMC certification, and ASAM certification be active at submission, or may the bidder demonstrate a concrete plan to obtain them before May 1, 2027?

A16: Please see answer to Q15 above.

Q17: Could you please clarify whether the license must be held at the time of bidding, or whether a Bidder may submit a proposal with a plan to obtain the license within 12 months of the ACBHD award letter?

A17: Please see answer to Q15 above.

Q18: Does a CDSS Group Home or STRTP license satisfy the RFP’s reference to a “Residential Community Treatment Facility License” for adolescent residential SUD treatment?

A18: No, these types of licenses do not qualify. Please see answer to Q13 above.

Misc.

Q19: Is there cross-county sustainability conversations. Which counties are involved, how formal is it, and would this contract allow or encourage serving other counties' youth in the same facility?

A19: Awarded Contractors would be able to work with other counties and private insurance to fill their beds as necessary to cover costs. ACBHD does engage regularly with partner counties to strategize on cross-county initiatives.

Q20: What happens after the RFPQ closes: is there a follow-on RFP with a negotiated budget, and what's the timeline to an actual contract and program launch?

A20: This RFPQ is intended to result in one or more contracts; there will be no follow-on RFP. Per the Calendar of Events (p. 9), the contract start date is May 1, 2027.

The following participants attended the bidder's conference meetings

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SUD YOUTH RESIDENTIAL TREATMENT Addendum No. 3 with Questions & Answers

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