

Aneeka Chaudhry

Director

AGENDA _____ July 14, 2026

June 16, 2026

The Honorable Board of Supervisors
County of Alameda
1221 Oak Street
Oakland, CA 94612

SUBJECT: APPROVE SERVICES-AS-NEEDED CONTRACTS TO SUPPORT INDIVIDUALS WITH SPECIALIZED MENTAL HEALTH NEEDS RELATED TO EATING DISORDERS

Dear Board Members:

RECOMMENDATIONS:

Approve two Services-As-Needed contracts (Master Contract No. 000001) to provide eating disorder treatment services, for the period of 7/1/26 – 6/30/29, with no change to the existing multi-year pooled amount of \$43,646,098 for this Services-As-Needed Pool:

- A. Cielomar Recovery Inc. (Procurement Contract No. 29947; Principal: Matthew Keck; Location: Moss Beach); and
- B. The Lotus Collaborative, Inc., A Psychology Clinic dba The Lotus Collaborative (Procurement Contract No. 30033; Principal: Liz Porter; Location: Santa Cruz).

DISCUSSION/SUMMARY:

Alameda County Health, Behavioral Health Department (ACBHD) is requesting the approval of two Services-As-Needed (SAN) contracts with Cielomar Recovery, Inc. (Cielomar) and The Lotus Collaborative, Inc., A Psychology Clinic dba The Lotus Collaborative (Lotus Collaborative) as a result of a procurement to support individuals with specialized mental health needs related to severe eating disorders. These services focus on the restoration of physiological and nutritional balance, the implementation of healthy eating and exercise routines, the elimination of destructive behaviors, and the development of motivation and treatment engagement. The programs emphasize the development of insight and coping skills for the emotional and psychological issues that create risk for relapse and can represent barriers to full recovery.

On June 2, 2026 (Item No. 14), your Board approved Fiscal Year (FY) 2026-29 Specialty SAN Pool of providers that provide specialized mental health treatment to ACBHD clients. The purpose of SAN contracts is to allow ACBHD to respond in a timely and appropriate manner to intermittent demand for specialized services, such as those for individuals with severe eating disorders who require high-level services that cannot be met within the ACBHD network of services through Community-Based Organizations (CBOs). The number of clients and level of services vary; therefore, it is difficult to estimate the funding needed for each SAN contract accurately. Thus, predetermined allocations are not assigned to individual SAN contracts. Alameda County continues to have a shortage of eating

disorder providers to meet the needs of clients who require these service levels.

On May 13, 2025 (Item No. 14), Cielomar was approved by your Board to provide a virtual Intensive Outpatient Program (IOP) for adolescents and adults experiencing a severe eating disorder. Under the recent procurement, Cielomar was awarded to expand its eating disorder-contracted services to include in-person Partial Hospitalization Program (PHP), PHP with Transitional Housing, and Residential Treatment to adults. Cielomar utilizes evidence-based industry standard approaches to provide individualized treatment services to those with complex and medically impactful eating disorders.

Lotus Collaborative is a new provider to the ACBHD service delivery network in providing PHP and IOP virtually and in-person to adolescents and adults requiring ED services. Lotus Collaborative utilizes a variety of evidence-based therapeutic modalities, including individualized nutrition and psychotherapy sessions, group therapy with multi-disciplinary therapists and dieticians.

Your Board's approval will allow ACBHD to expand service options available to Alameda County clients requiring specialized treatment for severe ED.

SELECTION CRITERIA/PROCESS:

On July 9, 2025, ACBHD released Request for Pre-Qualifications (RFPQ) No. 25-06 to identify qualified bidders to provide eating disorder treatment services. The RFPQ, which has had a rolling six-month deadline, was advertised for 154 days using the General Services Agency (GSA) advertising guidelines by posting on the ACBHD and GSA websites. In addition, a courtesy email was sent to ACBHD contracted providers and other ACBHD contacts through an existing email distribution list.

Two bids were received under this RFPQ. ACBHD staff reviewed the bidders' minimum qualifications, which the bidders met. The following table summarizes the results of this RFPQ process.

<i>Bidder</i>	<i>Location</i>	<i>Certified, Small, Local, or Emerging (SLEB)</i>	<i>Recommended for Award</i>
<i>Cielomr</i>	<i>Moss Beach, CA</i>	<i>No</i>	<i>Yes</i>
<i>Lotus ollaborative</i>	<i>Santa Cruz, CA</i>	<i>No</i>	<i>Yes</i>

On January 6, 2026, the bidders were notified through email of ACBHD's recommendation for award. GSA issued SLEB waivers for Cielomar (No. 28174, Expires 06/30/2029) and Lotus Collaborative (No. 28175, Expires 06/30/2029). No bid protests were received for this RFPQ.



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FINANCING:

Appropriations for these contracts are included in the ACBHD Fiscal Year 2026-27 Approved Budget. Approval of this recommendation will have no impact on net County Cost.

VISION 2036 GOAL:

SAN contracts for these specialized mental health services meet the 10X goals of **Health for All**, in support of the shared vision of a **Thriving & Resilient Population**.

Sincerely,

Aneeka Chaudhry, Director
Alameda County Health