

Aneeka Chaudhry

Director

AGENDA _____ July 14, 2026

May 26, 2026

The Honorable Board of Supervisors
County of Alameda
1221 Oak Street
Oakland, CA 94612

SUBJECT: APPROVE FISCAL YEAR 2027 PROCUREMENT CONTRACTS WITH FELTON INSTITUTE, THE WEST OAKLAND HEALTH COUNCIL, INC. DBA BAYWELL HEALTH, AND FAMILY BRIDGES, INC. TO PROVIDE MENTAL HEALTH AND WELLNESS SERVICES IN THE AMOUNT OF \$3,226,740

Dear Board Members:

RECOMMENDATIONS:

- A. Approve the following Procurement Contracts to provide mental health and wellness services to justice involved clients for the contract term of 7/1/26 – 6/30/27:
 - 1. Felton Institute (Master Contract No. 900709; Procurement Contract No. 30281; Principal: Al Gilbert; Location: Alameda), in the not-to-exceed amount of \$1,791,967; and
 - 2. The West Oakland Health Council, Inc. dba Baywell Health (Master Contract No. 900105; Procurement Contract No. 30432; Principal: Robert Phillips; Location: Oakland), in the not-to-exceed amount of \$736,375;
- B. Approve a Master Contract with Family Bridges, Inc. (Master Contract No. 900174; Procurement Contract No. 30433; Principal: Johnny O'Brien, Location: Oakland) to provide mental health and wellness services to justice involved clients for the contract term of 7/1/26 – 6/30/27, in the not-to-exceed amount of \$698,398; and
- C. Authorize the Auditor-controller to make related budget adjustments.

DISCUSSION/SUMMARY:

Alameda County Health, Behavioral Health Department (ACBHD) is requesting approval of two new procurement contracts with Felton Institute (Felton) and The West Oakland Health Council, Inc. dba Baywell Health (Baywell); and a new Master Contract with Family Bridges, Inc. (Family Bridges) to implement a Mental Health and Wellness (MHW) Program as a result of a Request for Proposal process (RFP). These programs will use holistic approaches to connect eligible justice-involved Assembly Bill (AB) 109 clients (AB 109 clients) to essential mental health and wellness services. Many of these AB 109 clients have experienced compounding historical, intergenerational, and complex trauma resulting from childhood experiences, isolation, grief/loss, institutionalization, and reentry trauma. Currently, there are approximately 5,000 AB 109 clients within Alameda County.

In addition to providing mental health and wellness services to AB 109 clients, the MHW Program will incorporate therapeutic responses to Alameda County Probation Department (ACPD) staff and providers who support ACPD clients. The MHW Programs will work together in support of AB 109 clients and the larger community working with the reentry population including the Triage, Consultation, and Wellness Response Team (TCWRT) which will be operated by Felton, Clinical Provider Team (CPT) to be operated by Baywell, and Service Provider Outreach and Training Team (SPOT) to be operated by Family Bridges.

Felton

Felton will implement a Triage, Consultation, and Wellness Response Team (TCWRT). They will provide direct consultation to Deputy Probation Officers (DPOs) and clients inquiring about mental health services. TCWRT will triage clients to the appropriate level of care and extend peer connection and support services until clients are connected with ongoing mental health services. The TCWRT will also deescalate and respond to client wellness situations at ACPD offices, Center of Reentry Excellent (CORE), and/or AB 109 housing programs when local law enforcement or County crisis teams are not an appropriate or available option. Lastly, the TCWRT will oversee a Specialty Provider Pool offering MHW approaches which address a specialty interest and/or need offering specific services, such as parent-child focused retreats/camping trips, therapeutic classes, cultural activities/ practices, and other activities.

Baywell

Baywell will implement a Clinical Provider Team (CPT) providing mental health services for eligible AB 109 clients who are not eligible for Medi-Cal (as these individuals often experience delays, denials, or costly Mental health services and for eligible AB 109 clients who would not otherwise have access or would face barriers to obtain mental health services. Services shall include; case management, intensive vocational support, psychoeducation, community healing activities including interventions to support AB 109 contracted providers. The CPT will receive referrals from Felton's TCWRT and will collaborate to ensure continuity of care, minimize service duplication, and maximize benefit and impact. The CPT anticipates 30 referrals per month and serving up to 100 clients at any given time.

Family Bridges

Family Bridges will provide prevention, psychoeducation, and post-incident interventions, through a Service Provider Outreach and Training (SPOT) Team. The SPOT Team serves as a neutral third-party entity. Through restorative strategies, the SPOT Team will support AB 109 contracted providers, community members, and ACPD staff with mediation, as well as creative problem-solving to assist with repairing relationships and retaining clients. The SPOT Team will also support clients and the reentry community to mitigate vicarious trauma through healing circles, community vigils, and commemorations.

ACBHD is collaborating with the MHW providers and ACPD on development and refinement of Results-Based Accountability indicators for these programs.

Your Board's approval will allow these providers to implement the MHW Program to connect AB 109 eligible clients to essential services, and to incorporate therapeutic responses to ACPD staff, providers who support ACPD clients, and the wider reentry community.

SELECTION CRITERIA/PROCESS:

On September 11, 2025, ACBHD released RFP No. 25-05 AB 109 Mental Health and Wellness. The RFP was advertised for 56 days using the General Services Agency (GSA) Guidelines by posting on the ACBHD and GSA websites. In addition, a notification was sent through GovDelivery to ACBHD's contracted providers and other ACBHD contacts via existing email distribution lists, including Small, Local, or Emerging Businesses (SLEBs). ACBHD held two Bidders' Conferences on October 1, 2025, and October 2, 2025, with attendance from 19 agencies.

Under this RFP, two separate competitive bidding processes were administered; one for TCWRT and CPT, and one for SPOT. ACBHD received a total of 22 bids for services, and 21 bidders met the Minimum Qualifications. One bidder, Ethiopian Community Collaborative Behavioral Health Services, was disqualified as they did not demonstrate how their organization met the RFP Minimum Requirements.

TCWRT and CPT

On December 16, 2025, a County Selection Committee (CSC) consisting of three subject matter experts from ACBHD, ACPD, and Alameda County Public Defender's Office conducted an evaluation to review and score the ten bids received for these two program areas. On December 18, 2025, oral interviews were conducted. The table below summarizes the results of this competitive bidding process and the CSC's recommendations of Felton and Baywell for contract award.

Bidders for TCWRT	Certified SLEB	Score	Recommended for Award
Baywell	No	382	No
Bonita House, Inc.	Yes	342	No
Felton	No	413	Yes
Restorative Justice for Oakland Youth	Yes	295	No
The Alliance for Community Wellness dba La Familia Counseling Service	No	329	No
Bidders for CPT	Certified SLEB	Score	Recommended for Award
Baywell	No	393	Yes
Bonita House, Inc.	Yes	336	No
Entitled Futures	Yes	325	No
Portia Bell Hume Behavioral Health and Training Center	No	330	No
Roots Community Health Center	Yes	325	No

On January 6, 2026, all bidders were notified via email of the evaluation panel's recommendations. There was no bid protest or appeal submitted for this RFP. As non-profit, community-based organizations, Felton and Baywell are exempt from the requirements of the County's Small, Local and Emerging Business (SLEB) program.

SPOT Team

On December 17, 2025, a CSC consisting of four subject matter experts from ACBHD and ACPD conducted an evaluation to review and score the 11 bids received. On December 18, 2025, oral interviews were conducted. The table below summarizes the results of this competitive bidding process and the CSC's recommendation of Family Bridges for this contract award.

Bidders for SPOT	Certified SLEB	Score	Recommended for Award
Baker Places, Inc	No	332	No
Baywell Health	No	360	No
Building Opportunities for Self-Sufficiency	Yes	416	No
Entitled Futures	Yes	410	No
Faith in Fades	No	313	No
Family Bridges, Inc.	Yes	440	Yes
Mindful Solutions and More	Yes	334	No
Peer Wellness Coactive	Yes	204	No
Portia Bell Hume Behavioral Health and Training Center	No	365	No
Restorative Community Solutions	Yes	376	No
Restorative Justice for Oakland Youth (Y)	Yes	381	No

Ethiopian Community Collaborative Behavioral Health Services	Disqualified
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On January 6, 2026, all bidders were notified via email of the CSC's recommendations. On January 12, 2026, ACBHD received a Bid Protest, and responded to this protest on January 16, 2026. No appeal was submitted. Family Bridges, Inc. is a certified SLEB (Cert No. 05-90745; expires 6/30/2026). ACBHD will work with the provider to maintain their SLEB status through the contract end date.

FINANCING:

Appropriations for the Mental Health and Wellness programs are offset by AB 109 funding (\$3,226,740) already included in the ACBHD Fiscal Year 2026-27 Approved Budget and TCWRT (\$2,000,000), SPOT (\$750,000), and Community Clinical Services (\$750,000) revenue will be requested in subsequent years.



Alameda County Health

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Funding comes from prior-year unspent AB 109 funding and recommended by the Community Corrections Partnership Executive Committee from the following allocation year and service category: FY 2024-25 ACBH - Mental Health and Wellness - \$ 3,500,000. Unspent prior-year funding will be transferred from the AB 109 Realignment Designation Account and increase ACPD FY 2026-27 AB109 CBO appropriation by \$3,500,000 per the attached Financial Recommendation.

Approval of these recommendations will have no impact on net County cost.

VISION 2036 GOAL:

These mental health and wellness services meet the 10X goal pathway of **Health for All** in support of our shared visions of a **Thriving & Resilient Population**.

Sincerely,

Aneeka Chaudhry, Director
Alameda County Health

Brian K. Ford, Chief Probation Officer
Alameda County Probation Department