

ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 10/14/2025

Approved as Recommended ☒

Other ☐

Unanimous ☐ Tam: ☐ Haubert: ☐ Miley: ☐ Márquez: ☐ Fortunato Bas: ☐ - **5**

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Resolution: R-2025-459F

Documents to be signed by Agency/Purchasing Agent:

Contract: C-900120,C-29269

File No. 31586
Item No. 6

Copies sent to:

Contracts Unit Secretary, QIC 28007; Cecilia Serrano, QIC 22711; Rachelle Webber, QIC 20111

Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:
Clerk of the Board
Board of Supervisors

By: Nancy French
Deputy

September 16, 2025

The Honorable Board of Supervisors
County of Alameda
1221 Oak Street
Oakland, CA 94612

SUBJECT: APPROVE A MULTI-YEAR CONTRACT WITH BAY AREA COMMUNITY HEALTH TO PROVIDE SUBSTANCE USE DISORDER IN-HOME OUTREACH TEAM SERVICES IN THE AMOUNT OF \$1,983,913

Dear Board Members:

RECOMMENDATIONS:

- A. Approve a new Procurement Contract under a Master Contract Agreement with Bay Area Community Health (Procurement No. 29269; Master Contract No. 900120; Principal: Dr. Zettie D. Page III; Location: Fremont) to provide in-home outreach and engagement services for the contract period of 10/1/2025 - 6/30/2027, in the amount of \$1,983,913;
- B. Delegate authority to the Alameda County Health Interim Director, or designee, to negotiate and execute the agreement subject to review and approval as to form by County Counsel and submit an executed copy to the Clerk of the Board for filing; and
- C. Authorize the Auditor-controller to make the related budget adjustments, increasing appropriations and revenue in the amount of \$683,913.

DISCUSSION/SUMMARY:

Alameda County Health, Behavioral Health Department (ACBHD) is requesting approval to expand the In-Home Outreach Team (IHOT) model to specifically address the needs of individuals with Substance Use Disorders (SUD) who are not currently engaged in treatment or community supports.

The SUD IHOT program is designed to provide short-term outreach, engagement, and linkage to ongoing services for Alameda County adults ages 18 and older with substance use challenges. Using a field-based, trauma-informed, and harm reduction approach, SUD IHOT staff will meet clients where they are at in locations throughout Alameda County—in homes, shelters, encampments, or community spaces—to reduce barriers to care, build trust, and provide warm hand-offs to appropriate treatment and recovery services.

The goals of IHOT are to: 1) Increase access to care and timely connection to SUD treatment and recovery services; 2) Reduce overdoses, emergency department utilization, hospitalizations, and criminal justice involvement; 3) Improve overall health outcomes; and 4) Increase family satisfaction with the County's Substance Use Continuum of Care.

With your Board's approval, Bay Area Community Health (BACH) will operate two SUD IHOT teams, each serving 25–40 clients at a time, with a goal of serving 300–480 clients per year.

In January 2024, the County of Alameda, Disability Rights California (DRC), and the United States Department of Justice entered into a settlement agreement addressing the provision of community-based behavioral health services in the County. As a part of the County's compliance with the settlement agreement, the County has the responsibility to improve linkages to community-based services across the County's behavioral health system within two years of the effective date of the agreement.

The SUD IHOT Team was mandated by the Alameda County Board of Supervisors in response to this settlement. The goal of the SUD IHOT program is to provide successful linkages to natural community supports for people with untreated substance use. This approach helps clients avoid overdosing and being placed in higher levels of care including acute hospitalizations or criminal justice systems.

BACH is a Federally Qualified Health Center with over 50 years of experience providing integrated medical, substance use, behavioral health, and harm reduction services. BACH currently contracts with ACBHD to provide medical case management and integrated health services to clients with a serious mental illness, and prevention and early intervention services for unserved and/or underserved populations.

Your Board's approval will allow BACH to implement a new SUD IHOT program. ACBHD is requesting delegated authority aligning with the CBO master contract process to expedite the execution of the agreement with approval as to form by County Counsel.

SELECTION CRITERIA/PROCESS:

On April 7, 2025, ACBHD released RFP No. 25-01 SUD IHOT. The RFP was advertised for 49 days using the General Services Agency (GSA) Guidelines by posting on the ACBHD and GSA websites. In addition, a courtesy email was sent to ACBHD's contracted providers and other ACBHD contacts via existing email distribution lists, including Small, Local, or Emerging Businesses (SLEBs). ACBHD held two Bidders' Conferences on April 30, 2025, and May 1, 2025, with attendance from eight agencies.

ACBHD received nine bids for services, eight of which passed the initial review of Bidder Minimum Qualifications. Ms. Bev Addiction Counseling and Consulting Services did not meet the minimum qualifications. A County Selection Committee (CSC) conducted evaluation of the eight qualified bids on July 9, 2025. This CSC consisted of three subject matter experts from ACBHD SUD Continuum of Care, Ohlone College, and Alameda County Probation Department. BACH, The Alliance for Community Wellness dba La Familia (La Familia), and Telecare Corporation were invited for oral interviews on July 11, 2025. The table below summarizes the results of this competitive bidding process and the evaluation panel's recommendation of BACH for this contract award.

Bidder	Certified SLEB	Score	Recommended for Award
BACH	No	314	Yes
<i>Bonita House, Inc.</i>	Yes	279	No
<i>Horizon Services, Incorporated</i>	Yes	276	No
<i>Options Recovery Services</i>	No	232	No
<i>Pathway Humanity</i>	Yes	145	No
<i>Subacute Treatment for Adolescent Rehabilitation Services, Inc. dba Stars Community Services</i>	No	250	No
<i>Telecare Corporation</i>	No	291	No
<i>La Familia</i>	No	297	No

On July 17, 2025, the bidders were notified via email of the Evaluation Panel's recommendations. There was no bid protest or appeal submitted for this RFP. As a non-profit, community-based organization, BACH is exempt from the requirements of the County's SLEB program.

FINANCING:

Funding in the amount of \$683,913 for the period October 1, 2025 – June 30, 2026, will be provided by National Opioid Settlement funds received by Alameda County. An adjustment to the ACBHD Fiscal Year 25-26 Approved Budget is requested per the attached Financial Recommendation and will be requested in the ACBHD Maintenance of Effort Budget in subsequent years. Approval of this contract will have no impact on net County cost.

VISION 2036 GOAL:

SUD IHOT services meet the 10X goal pathway of **Health for All** in support of the shared vision of a **Thriving & Resilient Population**.

Sincerely,

DocuSigned by:

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Aneeka Chaudhry, Interim Director
Alameda County Health