



April 28, 2025

The Honorable Board of Supervisors  
County of Alameda  
1221 Oak Street  
Oakland, CA 94612

**SUBJECT: APPROVE NEW MULTI-YEAR PROCUREMENT CONTRACTS AND AMENDMENTS TO EXISTING MULTI-YEAR AND FISCAL YEAR 2026 PROCUREMENT CONTRACTS UNDER THE COMMUNITY-BASED ORGANIZATION MASTER CONTRACT PROCESS FOR SUBSTANCE USE PROGRAMS THROUGH ALAMEDA COUNTY HEALTH, BEHAVIORAL HEALTH DEPARTMENT**

Dear Board Members:

**RECOMMENDATIONS:**

- A. Approve five multi-year Community-Based Organization master contracts to provide substance use primary prevention services for a three-year period from 7/1/25 – 6/30/28, in the total amount of \$5,995,083 as specified on Attachment A, Section 1;
- B. Approve amendments for existing multi-year procurement contracts for substance use programs under master contracts with the nine Community-Based Organizations specified on Attachment A, Sections 2 and 3:
  - 1. Four Community-Based Organizations specified on Attachment A, Section 2, for a three-year period from 7/1/23 – 6/30/26, with no change to the existing contract period, increasing the total amount from \$29,352,231 to \$29,630,164 (\$277,933 increase);
  - 2. Five Community-Based Organizations specified on Attachment A, Section 3, for a three-year period from 7/1/24 – 6/30/27, with no change to the existing contract period, increasing the total amount from \$86,977,352 to \$88,967,646 (\$1,990,294 increase);
- C. Approve Amendent No. 2 to the contract with Center Point, Inc. (Procurement Contract No. 26287; Master Contract No. 900937; Principal: Sushma D. Taylor; Location: San Rafael) to provide substance use services extending the existing contract period by 12 months from 7/1/24 – 6/30/25 to 6/30/26, increasing the amount from \$1,146,151 to \$2,316,131 (\$1,169,980 increase);
- D. Approve the execution of interim contracts with the providers identified in Attachment A, Section 1, to allow the contracts, exhibits, and key provisions from the prior Fiscal Year to continue while Alameda County Health, Behavioral Health Department is negotiating and executing the final contracts with these Community-Based Organizations in the first part of the upcoming Fiscal Year in amounts not to exceed those identified in Attachment A;
- E. Adopt a resolution to waive the County's competitive procurement process for programs which receive funding from the Substance Abuse and Mental Health Services Administration Substance



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Use Prevention, Treatment and Recovery Services Block Grant to meet the requirements of federal auditors;

- F. Delegate authority to the Alameda County Interim Health Director, or designee, to negotiate and execute the agreements through the Community-Based Organization master contract process subject to review and approval as to form by County Counsel and submit executed copies to the Clerk of the Board for filing; and
- G. Authorize the Auditor-Controller to encumber funds in Fiscal Year 2026-27 for end of year claims and cost settlements against substance use contracts approved by your Board being liquidated at the end of Fiscal Year 2025-26 to minimize accruals in the Alameda County Health, Behavioral Health Department budget.

**DISCUSSION/SUMMARY:**

Alameda County Health, Behavioral Health Department (ACBHD) is requesting approval to negotiate and execute new procurement contracts and amendments to existing procurement contracts as specified in Attachment A, subject to the adoption of the Fiscal Year (FY) 2025-26 Final Budget.

This Board letter represents programs under the ACBHD Substance Use (SU) Continuum of Care which supports local individuals and families who are at an increased risk for or already experiencing serious issues related to their use or misuse of alcohol and other drugs. On June 4, 2024 (Item No. 10) and June 6, 2023 (Item No. 17), your Board previously approved these Community-Based Organizations (CBOs) to continue services into FY 2024-25 and, in some cases, subsequent FYs. The continuity of these programs is essential to providing uninterrupted services and continuity of care to clients.

In addition, the allocations in this Board Letter include award amounts associated with Request for Pre-Qualifications (RFPQ) No. 24-07 for FY 2025-26 Enhancement Funds which are further outlined in Attachment A, a cost-of-living adjustment for County General Fund, amendments to a few existing programs to better meet community and system needs. This Board Letter also includes a reduction for one provider who has requested to close a program at the end of FY 2024-25.

The FY 2025-26 Enhancement Funds were designed to further support awarded CBOs in completing capacity development projects within the following categories in FY 2025-26:

- System Transformation and Legislative Change Capacity Building;
- Workforce Support;
- Infrastructure, Technology, and Renovations;
- Transportation Supports; and
- Health Equity Supports and Coordination.

Your Board has traditionally approved the request for execution of interim contracts to allow ACBHD to negotiate final contracts within the approved budget allocations for the upcoming FY without

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negatively impacting the members of the community served by these Community-Based Organizations (CBOs).

ACBHD is requesting that your Board approve a resolution to waive the County's competitive procurement process for the services in this Board letter funded through Substance Use Prevention, Treatment and Recovery Services Block Grant (SUBG). The resolution will meet the requirements of the Federal auditors and prevent potential financial penalties.

The final recommendation is needed to support ACBHD in timely payment of claims in the event that ACBHD needs to pay any contractually obligated claims for FY 2025-26 from the ACBHD FY 2026-27 Budget. This language was carefully crafted with the Auditor, to minimize the requirement for ACBHD to return to your Board each time there was a need to pay contractually obligated claims out of the ACBHD Budget for a subsequent FY.

These CBOs provide SU services to over 1,500 clients each month. This includes the provision of outpatient treatment for approximately 860 clients, residential treatment for nearly 190 clients, recovery residence for approximately 140 clients, residential detoxification services for over 110 clients, and sobering center services for nearly 220 clients. These programs serve between 90% and 113% of the clients which they are contracted to serve each month, with some variation between the service modalities. Additionally, support services are provided to clients and the broader community through primary prevention, transition-to-treatment, and the SU Access and Referral Helpline. The service delivery system includes specialized services to adolescents and adults which may include tailored programs for special populations such as women who are pregnant and/or parenting, and older adults.

Per the regulations under SUBG and Drug Medi-Cal (DMC) funding, ACBHD conducts annual site visits and audits of contracted providers. Of the 16 providers that received SUBG funding (39 programs), 94% were found to be in compliance with all quality indicators monitored during the site visits conducted in FY 2024-25. This included quality indicators related to written policies and procedures, personnel files, and accessibility of key materials.

ACBHD is requesting delegated authority aligning with the CBO master contract process to help expedite these agreements with approval as to form by County Counsel. Your Board's approval will allow for continuity of services through the SU Continuum of Care, additional support for meeting community and system needs and allow ACBHD to pay provider claims timely per the terms of approved and executed contracts with CBOs.

**SELECTION CRITERIA/PROCESS:**

*This is a request to continue existing ACBHD contracted services into the upcoming FY(s) under new contracts or amendments to existing contracts. The selection process for these providers has varied over time.*

ACBHD released RFPQ No. 24-07 FY 2025-26 Enhancement Funds on November 18, 2024. It was originally advertised for 51 days but was extended by 10 additional days due to interest, totaling 61 days of advertising using the General Services Agency (GSA) advertising guidelines by posting on the ACBHD and GSA websites. In addition, a courtesy email was sent to ACBHD contracted providers and other ACBHD contacts through an existing email distribution list. ACBHD held two information sessions on Wednesday, December 18, 2024, and Thursday, December 19, 2024, with attendance from 44 agencies. ACBHD received 76 bids for services under this RFPQ. ACBHD staff conducted a review of the Bidder Minimum Qualifications. Nine bidders were disqualified from the RFPQ as they did not meet the Bidder Minimum Qualification of being a CBO currently providing ACBHD-contracted services to ACBHD clients under a Master or Full-Service Partnership Contract in FY 2024-25. These nine disqualified bids are as follows:

<b>Bidder</b>	<b>Reason for Disqualification</b>
Ark Angel II LLC dba Bella Vista	Not currently a Master or FSP-contracted organization
Cardea Health	Not currently a Master or FSP-contracted organization
Fulton Care LLC	Not currently a Master or FSP-contracted organization
Gentle Heart Care Services, Inc.	Not currently a Master or FSP-contracted organization
Koobamo LLC dba Good Shepherd Vista	Not currently a Master or FSP-contracted organization
Koobamo Ysabella LLC dba Grand Lake Vista	Not currently a Master or FSP-contracted organization
Lake Merritt Care Home, Inc.	Not currently a Master or FSP-contracted organization
Mental Health Association for Chinese Communities (MHACC)	Not currently a Master or FSP-contracted organization
HLB LLC dba Rose Garden Vista	Not currently a Master or FSP-contracted organization

The bidders were notified through email on March 14, 2025, of ACBHD's award recommendations. No bid protest was received. The award recommendations resulting from this RFPQ process are identified in Attachment A.

ACBHD released Request for Proposal (RFP) for Drug Medi-Cal Organized Delivery System (DMC-ODS) Waiver services on February 8, 2018. There were 18 separate competitive processes under this RFP, which represented the bulk of the programs under the SU Continuum of Care. Your Board approved contracts for these services on July 24, 2018 (Item No. 10), on August 7, 2018 (Item No. 8) and on September 18, 2018 (Item No. 14).

The selection of SU primary prevention programs occurred under other competitive procurement processes, such as ACBHD RFPs No. 19-11 and No. 20-06 which were approved by your Board on July 14, 2020 (Item No. 6) and July 13, 2021 (Item No. 6). The selection of a very small subset of



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*programs occurred under the former Alameda County Alcohol and Drug Department which pre-dates the formation of ACBHD. ACBHD has developed an initial plan for procurement, for programs such as those whose selection pre-dates the formation of ACBHD and is in the early stages of an implementation process to conduct additional competitive bidding procurement processes for these services. It is ACBHD's intent to stage the various procurement processes to ensure the least amount of disruption in client care.*

*The providers listed in this Board Letter are non-profit CBOs providing direct service on behalf of the County or governmental organizations and are exempt from the County's Small, Local and Emerging Business (SLEB) program requirements. SLEB information is shown in Attachment A for the providers which have elected to obtain SLEB certification.*

### **FINANCING:**

Appropriations for these contracts and amendments are requested in the ACBHD FY 2025-26 Budget. The remaining contract funding will be requested in subsequent years. Approval of these recommendations will have no impact on net County cost.

### **VISION 2036 GOAL:**

The provision of these SU services meet the 10X goal pathway of **Health for All** in support of our shared visions of a **Thriving & Resilient Population**.

Sincerely,

DocuSigned by:  
  
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Aneeka Chaudhry, Interim Director  
Alameda County Health