



April 28, 2025

The Honorable Board of Supervisors
County of Alameda
1221 Oak Street
Oakland, CA 94612

SUBJECT: APPROVE SERVICES-AS-NEEDED CONTRACT WITH CIELOMAR RECOVERY LLC TO SUPPORT INDIVIDUALS WITH SPECIALIZED MENTAL HEALTH NEEDS FOR EATING DISORDERS

Dear Board Members:

RECOMMENDATIONS:

- A. Approve a new Services-As-Needed contract with Cielomar Recovery, LLC (Principal: Matthew Keck; Location: Montara; Master Contract No. 000001; Procurement Contract No. 28398) to provide eating disorder treatment services as a result of a competitive procurement, for the contract period of 7/1/25 – 6/30/26, increasing the number of Mental Health Specialty providers in this Services-As-Needed pool from 45 to 46, with no change to the previously approved pooled allocation of \$44,331,190; and
- B. Delegate authority to the Alameda County Health Interim Director or designee to negotiate and execute the agreement through the Community-Based Organization master contract process subject to review and approval as to form by County Counsel and submit an executed copy to the Clerk of the Board for filing.

DISCUSSION/SUMMARY:

Alameda County Health, Behavioral Health Department (ACBHD) is requesting the approval of a new Services-As-Needed (SAN) contract with Cielomar Recovery, LLC (Cielomar) to support individuals with specialized mental health needs related to eating disorders (ED).

On May 24, 2022 (Item No. 5) and June 7, 2022 (Item No. 14), your Board approved the Fiscal Year (FY) 2022-25 pool of SAN providers to provide needed care for ACBHD clients with specialized mental health needs. On June 6, 2023 (Item No. 18) and most recently on October 1, 2024 (Item No. 5), your Board approved additional SAN contracts under this SAN Pool. On April 29, 2025 (Item No. 5), your Board approved the extension of the contracts in this SAN Pool through FY 2025-26.

The purpose of a SAN contract is to allow ACBHD to respond in a timely and appropriate manner to intermittent demand for specialized services, such as those for individuals with severe EDs who require high-level services that cannot be met within the ACBHD network of services through Community-Based Organizations (CBOs). The number of clients and level of services vary; therefore, it is difficult to estimate the funding needed for each SAN contract accurately. Thus, predetermined allocations are not assigned to individual SAN contracts. Alameda County currently has a shortage

of ED providers to meet the needs of clients who require these service levels. ACBHD will work with these providers to develop metrics for measuring the quality of services.

Cielomar provides virtual Intensive Outpatient services to adolescents and adults experiencing severe ED. Cielomar utilizes an interactive engagement technology platform to provide evidence-based therapeutic modalities, individualized nutrition and psychotherapy sessions, and group therapy with multi-disciplinary therapists and dietitians.

Your Board's approval will allow ACBHD to enter into an agreement with Cielomar to expand services to Alameda County clients requiring specialized treatment for their ED. ACBHD requests delegated authority aligning with the CBO master contract process to help expedite these time-sensitive contracts with approval as to form by County Counsel.

SELECTION CRITERIA/PROCESS:

On January 12, 2024, ACBHD released a Request for Pre-Qualifications (RFPQ) No. 24-01 to identify qualified bidders to provide eating disorder treatment services. The RFPQ, which has had a rolling six-month deadline, was advertised for 129 days using the General Services Agency (GSA) advertising guidelines by posting on the ACBHD and GSA websites. In addition, a courtesy email was sent to ACBHD contracted providers and other ACBHD contacts through an existing email distribution list. A second courtesy email was sent out on October 11, 2024, to the existing email distribution list.

Cielomar was the only bid received under this RFPQ for this round. ACBHD staff reviewed the bidder's minimum qualifications, which the bidder met. The following table summarizes the results of this RFPQ process.

<i>Bidder</i>	<i>Location</i>	<i>Certified, Small, Local or Emerging (SLEB)</i>	<i>Recommended for Award</i>
<i>Cielomar</i>	<i>Montara, CA</i>	<i>No</i>	<i>Yes</i>

On January 9, 2025, the bidder was notified through email of ACBHD's recommendation for award. GSA issued a SLEB waiver for Cielomar Recovery, LLC (No. 26602, Expires 6/30/2026). No bid protests were received for this RFPQ.

FINANCING:

Appropriations for these contracts are funded by Medi-Cal, 1991 Realignment, 2011 Realignment, Mental Health Services Act, and County General Funds requested in the ACBHD FY 2025-26 Budget. Approval of this recommendation will have no impact on net County cost.



Alameda County Health

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Page 3 of 3

VISION 2036 GOAL:

Eating disorder treatment services meet the 10X goal pathway of **Health for All** in support of our shared vision of a **Thriving & Resilient Population**.

Sincerely,

DocuSigned by:

Aneeka Chaudhry

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Aneeka Chaudhry, Interim Director
Alameda County Health