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April 23, 2024

The Honorable Board of Supervisors
County of Alameda
1221 Oak Street
Oakland, California 94612

SUBJECT: APPROVE MULTI-YEAR SERVICES-AS-NEEDED CONTRACTS TO SUPPORT INDIVIDUALS WITH SPECIALIZED MENTAL HEALTH NEEDS FOR EATING DISORDERS

Dear Board Members:

RECOMMENDATIONS:

- A. Approve two new Services-As-Needed Agreements to be added to the existing pool of specialty Services-As-Needed mental health providers (Master Contract No. 000001) to provide eating disorder treatment services as a result of a competitive procurement, increasing the number of providers from 34 to 36, for the contract period of 5/1/24 – 6/30/25, with no change to the previously approved pooled allocation of \$27,117,146;
1. Amrita Family Therapy, Inc. dba. Amrita Eating Disorder Treatment Center (Principal: Carol Normandi; Location: San Rafael; Procurement Contract No. 26832);
 2. Sunol Hills, LLC. (Principal: Jamie Lopez; Location: Sunol; Procurement Contract No. 26833); and
- B. Delegate authority to the Alameda County Health Director, or designee, to negotiate and execute the agreements through the Community-Based Organization master contract process subject to review and approval as to form by County Counsel and submit an executed copy to the Clerk of the Board for filing.

DISCUSSION/SUMMARY:

Alameda County Health, Behavioral Health Department (ACBHD) is requesting the approval of two new Services-As-Needed (SAN) contracts with Amrita Eating Disorder Treatment Center (Amrita) and Sunol Hills, LLC. (Sunol Hills) to support individuals with specialized mental health needs related to Eating Disorders (EDs).

On June 7, 2022 (Item No. 14) and June 6, 2023 (Item No. 18), your Board approved multi-year contracts in this pool of SAN providers to deliver needed care for ACBHD clients. The number of clients and level of services vary; therefore, it is not possible to accurately estimate the funding needed for each of the SAN contracts. Therefore, predetermined allocations are not assigned to individual SAN contracts.

The purpose of a SAN contract is to allow ACBHD to respond in a timely and appropriate manner to intermittent demand for specialized services, such as those for individuals with severe EDs who require high-level services that cannot be met within the ACBHD network of services through Community-Based Organizations (CBOs). Alameda County currently has a shortage of ED providers to meet the needs of clients who require these levels of service. ACBHD will work with these providers to develop metrics for measuring quality of services.

Amrita and Sunol Hills both provide Intensive Outpatient (IOP) services to adolescents and adults experiencing an ED, while Sunol Hills also specializes in Partial Hospitalization (PHP) and Residential Treatment. Additionally, Sunol Hills has the ability to manage care for patients requiring a Nasogastric Tube as part of their treatment. Both providers utilize a variety of evidence-based therapeutic modalities, including individualized nutrition and psychotherapy sessions, group therapy with multi-disciplinary therapists and dieticians.

Your Board’s approval will allow ACBHD to enter into agreements with Amrita and Sunol Hills to expand services to Alameda County clients requiring specialized treatment for their eating disorder. ACBHD is requesting delegated authority aligning with the CBO master contract process to help expedite these time-sensitive contracts with approval as to form by County Counsel.

SELECTION CRITERIA:

ACBHD re-released the Request for Pre-Qualifications (RFPQ) No. 22-01 ED Treatment Services on September 16, 2023, to identify qualified bidders to provide ED Treatment Services through SAN contracts. The rolling deadline for this RFPQ ended December 15, 2023. It was advertised for 65 days using the General Services Agency (GSA) advertising guidelines by posting on the ACBHD and GSA websites. In addition, a courtesy email was sent to ACBHD contracted providers and other ACBHD contracts through an existing email distribution list.

Two bids for services were received under this RFPQ. ACBHD staff conducted a review of the bidder minimum qualifications. Both Bidders conform with the requirements for RFPQ application process. The following table summarizes the result of this RFPQ process to award SAN contracts.

<i>Bidder</i>	<i>Location</i>	<i>Certified, Small, Local or Emerging (SLEB)</i>	<i>Recommended for Award</i>
<i>Amrita</i>	<i>San Rafael, CA</i>	No	Yes
<i>Sunol Hills</i>	<i>Sunol, CA</i>	No	Yes

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The bidders were notified through email and certified mail of ACBHD's recommendation on December 30, 2023. GSA issued a SLEB waivers for Amrita (No. 25041, Expires 6/30/2025) and Sunol Hills (No. 25035, Expires 6/30/2025). No bid protests were received for this RFPQ.

FINANCING:

Funding for the Mental Health SAN contracts are already included in the ACBHD FY 2023-24 Approved Budget and will be requested in subsequent years. Approval of this recommendation will have no impact on net County Cost.

VISION 2026

The eating disorder treatment services meet the 10X goal pathway of **Healthcare for All** in support of the shared vision of a **Thriving and Resilient Population**.

Sincerely,

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Colleen Chawla, Director
Alameda County Health