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May 9, 2023

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

SUBJECT: APPROVE SERVICES-AS-NEEDED MULTI-YEAR CONTRACTS TO SUPPORT INDIVIDUALS WITH SPECIALIZED MENTAL HEALTH NEEDS, AND AN INCREASE TO THE HOUSING SUPPORT PROGRAM SERVICES POOLED ALLOCATION IN THE AMOUNT OF \$375,444

Dear Board Members:

RECOMMENDATIONS

- A. Under the services-as-needed pool for the provision of specialized mental health services (Master Contract No. 000001), with no change to the previously approved pooled allocation of \$27,117,146:
1. Approve Amendment No. 1 for the services-as-needed contract with A&A Health Services LLC (Procurement Contract No. 25497; Principal: Betty Dominici; Location: Alamo), extending the contract term by two years from 5/1/22 - 6/30/23 to 6/30/25;
 2. Approve a new Fiscal Year 2023-2025 services-as-needed multi-year contract with Los Gatos Therapy Center (Procurement Contract No. 25440; Principal: Eugene Tilman; Location: Campbell) to be added to the existing pool of 36 providers, for the contract period 7/1/23 - 6/30/25;
- B. Under the services-as-needed pool for the provision of Housing Support Program services (Master Contract No. 000002), approve a new Fiscal Year 2023-2025 services-as-needed multi-year contract with Diana's Care Home (Procurement Contract No. 25274; Principal: Olive Manalastas; Location: Hayward) to be added to the existing pool of 17 providers, for the contract period 7/1/2023 – 6/30/2025, increasing the pool not to exceed amount from \$16,090,458 to \$16,465,902 (\$375,444 increase); and
- C. Delegate authority to the Agency Director, or designee, to negotiate and execute the agreements, subject to review and approval as to form by County Counsel and submit executed copies to the Clerk of the Board for filing.

DISCUSSION/ SUMMARY

Alameda County Behavioral Health Care Services (ACBH) is requesting the approval of a contract extension for the existing services-as-needed (SAN) contract with A&A Health services LLC (A&A), as well as new SAN contracts with Los Gatos Therapy Center (Los Gatos) and Diana's Care Homes to support individuals with specialized mental health needs.

The purpose of these types of SAN contracts is to allow ACBH to respond in a timely and appropriate manner to intermittent demand for specialized services for specific populations such as children and youth who qualify for specialty mental health services and are placed out-of-County and/or with foster families; individuals with severe eating disorders; individuals with serious mental illness (SMI) that require specialized supports in board and care facilities; and other individuals who require high-level services that cannot be met within the ACBH network of services through community-based organization master contracts.

On June 7, 2022 (Items No. 13 and 14), your Board previously approved the Fiscal Year (FY) 2022-25 pools of SAN providers to deliver needed care for ACBH clients. The number of clients and level of services vary; therefore, it is not possible to accurately estimate the funding needed for each of the SAN and HSP providers. Therefore, predetermined allocations are not assigned to individual SAN contracts. ACBH will work with these providers to develop metrics for measuring quality of services.

Your Board's approval will allow ACBH to continue the agreement with A&A to provide uninterrupted care to clients and allow ACBH to enter into agreements with Los Gatos and Diana's Care Homes.

A&A

A&A is an Adult Residential Facility (ARF) that serves adults with SMI and/or physical health conditions who are being discharged from an acute or subacute inpatient facility. A&A's program model uses the following approaches to care: incorporating evidence based therapeutic modalities, allowing adult clients to be empowered by determining their own pace of progress, and supporting clients throughout their recovery by using a strength-based person-centered approach. The program provides clients with 24-hour care offering daily life-skills training, navigation of health and behavioral health services, group therapy, mental health stabilization, and recovery services that shall support clients towards independent living as they approach their planned discharge from the program. Alameda County currently has a shortage of adult residential facilities and a critical need to serve this vulnerable population previously described. A&A has served eight ACBH clients to date in FY 2022-23.

Los Gatos

Los Gatos provides residential, partial hospitalization, and intensive outpatient services to individuals experiencing an Eating Disorder (ED). Expanding services to eligible constituents supports Alameda County to meeting the diverse needs of individuals requiring this type of treatment.

Los Gatos focuses on the restoration of physiological and nutritional balance, the implementation of healthy eating and exercise routines, the elimination of destructive behaviors and the development of motivation and treatment engagement. The programs also emphasize the development of insight and coping skills for the emotional and psychological issues that create risk for relapse and can represent barriers to full recovery. Depending on the client's treatment plan, services may include individual, group and/or family therapy; psychiatric care; medical care; and support around healthy nutrition and exercise. Alameda County currently has a shortage of ED providers to meet the needs of clients who require this level of service.

Diana's Care Home

Diana's Care Home is Housing Support Program (HSP) providing non-clinical patient care for individuals with SMI who are being discharged from subacute mental health facilities. They have a total of four facilities, three in Hayward, and one in Redwood City.

Diana's Care Homes is a licensed board and care/residential home providing clients with 24-hour care, offering three levels of housing and care support, including basic board and care, Activities of Daily Living

(ADL)/Instrumental ADL support, injection medication support, and/or physically accessible or non-ambulatory designated beds. These services shall support clients towards independent living as they move to a more integrated and independent housing setting appropriate to meet their needs and goals.

SELECTION CRITERIA

SAN providers are selected based on the needs of Alameda County clients being placed out-of-county and/or approved for very specialized services by Alameda County Social Services Agency, Alameda County Probation and/or ACBH.

A&A

A&A has contracted with ACBH to provide services to individuals with SMI and/or physical health conditions since 2022. There are very few resources to provide 24-hour services and one-to-one support with step-down options for this vulnerable population. On May 10, 2022 (Item No. 3), your Board approved ACBH to contract with A&A and adopted a corresponding resolution to waive the County’s competitive bid requirements to ensure compliance with applicable State mandates until a competitive procurement can be completed. General Services Agency (GSA) has approved a Small, Local and Emerging Business (SLEB) waiver request for A&A (No. 23849; Expires: 6/30/2025).

Los Gatos

ACBH released Request for Pre-Qualifications (RFPQ) No. 22-01 for ED Treatment Services on September 16, 2022, to identify qualified bidders to provide ED Treatment Services through SAN contracts. The RFPQ has a rolling deadline; and bids are due on a quarterly basis. The RFPQ was advertised for 65 days using the GSA advertising guidelines by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH contracted providers and other ACBH contracts through an existing email distribution list.

Two bids for services were received under this RFPQ. ACBH staff conducted a review of the bidder minimum qualifications. One bidder did not conform to the requirements for RFPQ application process as the submission was beyond the due date and/or time specified in the RFPQ. The table below summarizes the result of this RFPQ process to award SAN contract(s) for ED Treatment Services.

Bidder	Location	Certified SLEB	Recommended for Award
Los Gatos	Campbell, CA	No	Yes
<i>Sunol Hills, LLC</i>	<i>Sunol, CA</i>	<i>No</i>	<i>Disqualified</i>

The bidders were notified through email and certified mail of ACBH’s recommendation on December 30, 2022. No bid protest was received. SLEB requirements are not applicable as Bidders are not located in Alameda County. GSA approved a SLEB waiver request for Los Gatos (No. 23974, Expires: 6/30/2025).

Diana’s Care Home

ACBH released RFPQ No. 22-06 for HSP services on November 17, 2022, to meet the increased need for bed availability and multiple levels of acute care. The RFPQ was advertised for 35 days using the GSA advertising guidelines by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH’s contracted providers and other ACBH contacts via existing email distribution lists.

ACBH received two bids to provide HSP services. ACBH staff conducted a review of the bidder minimum qualifications. One bidder did not meet the Bidder Minimum Qualification of not having any unresolved Type A or

B citations with the State of California and submitted an incomplete application. The table below summarizes the results of this RFPQ process to award a contract to this bidder for HSP services.

Bidder	Location	Certified SLEB	Recommended for Award
<i>Diana's Care Home</i>	<i>Hayward</i>	<i>No</i>	<i>Yes</i>
<i>Marymount Villa</i>	<i>San Leandro</i>	<i>No</i>	<i>Disqualified</i>

On February 16, 2023, the awarded bidder was notified via email of ACBH's recommendation for award. No bid protest was received. GSA approved a SLEB waiver request for Diana's Care Home (No. 23973; Expires: 6/30/2025).

FINANCING

Funding for SAN contracts was included in the ACBH FY 2023-24 Budget request. The remaining funding will be requested for subsequent years. Approval of these recommendations will have no impact on net County cost.

VISION 2026 GOAL

The eating disorder treatment services meet the 10X goal pathway of **Healthcare for All** in support of the shared vision of a **Thriving and Resilient Population**.

Sincerely,

DocuSigned by:

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Colleen Chawla, Director
Health Care Services Agency

CC/WV/mw/ec