



July 17, 2018

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE A MASTER CONTRACT AMENDMENT WITH BI-BETT FOR THE SUBSTANCE USE DISORDER SERVICES FOR FISCAL YEAR 2019

RECOMMENDATIONS

- A. Approve a master contract amendment with Bi-Bett Corporation (Principal: Susan Cinelli, Executive Director; Location: Concord, CA; Master Contract No: 900080; Procurement Contract No: 16965) to provide adult outpatient, intensive outpatient and recovery services for the 94621 and 94605 zip codes in the amount of \$1,364,440, and adult and perinatal residential SUD services for the County in the amount of \$1,555,990, partially utilizing Measure A Base Allocation funding for 31 beds for the period 8/1/18 – 6/30/19 increasing the procurement contract from \$0 to \$2,920,430 (\$2,920,430 increase);
- B. Delegate authority to the Director of Health Care Services Agency or designee to execute the attached procurement contract exhibits on your behalf; and
- C. Approve and authorize the Auditor-Controller to increase appropriations with offsetting revenues as shown in the attached Financial Recommendation.

DISCUSSION/SUMMARY

BHCS contracts with community based organizations to provide an array of services to support clients facing addiction to alcohol and other drugs. Many of these services are substantially changing due to the new system of care, geographic network adequacy, and treatment standards required under the 1115 federal waiver of Title 19 of the Social Security Act. The waiver is administered by the California Department of Health Care Services (DHCS) and allows counties to participate in the establishment of a Drug Medi-Cal Organized Delivery System (DMC-ODS). Your Board approved Alameda County's plan for participation in the waiver on January 23, 2018.

Due to the substantive changes required for many substance use services, BHCS released Request for Proposals (RFP) No. 18-01 for the provision of substance use disorder (SUD) treatment and recovery residence services for adolescents, adults, and older adults who are residents of Alameda County. The RFP included 18 separate competitive processes for different types of service, to different populations, in specific geographic areas of the County. Upon review of submitted proposals, BHCS was not able to procure the services needed to demonstrate network adequacy through qualified bids received.

Per a motion approved by your Board on May 8, 2018, BHCS was allowed to negotiate new programs for areas for which no qualified bids were received or for which BHCS was not able to procure the needed level of service through qualified bids. These new programs and services identified outside of the RFP process are essential to ensuring compliance with network and geographic adequacy standards and a sufficient number of residential beds. One of the programs identified after the completion of the RFP process was for adult residential beds. BHCS has had a longstanding contract with Bi-Bett Corporation (Bi-Bett) for that service.

This Board letter includes the Bi-Bett program recommended for award from the RFP process, as well as the additional residential beds that were identified outside of the RFP process.

Your Board's approval of these recommendations will ensure more adequate and comprehensive services to clients under this new system and maximize revenue generation through Drug Medi-Cal.

SELECTION CRITERIA

BHCS released RFP No. 18-01 on Thursday February 8, 2018 for the provision of SUD treatment and recovery residence services to adolescents, adults, and older adults who are residents of Alameda County. Under this RFP, 18 separate competitive bidding processes were administered for Outpatient Treatment, Intensive Outpatient Treatment, and Recovery Support services; Residential services; and Recovery Residence services. The RFP was advertised using the General Service Agency advertising guideline by posting on the BHCS and GSA websites. In addition, a courtesy email was sent to BHCS' contracted providers and other BHCS contacts via existing email distribution lists. BHCS held two Bidders' Conferences on February 15 in Oakland and February 16 in Hayward with representation from twenty agencies. No bid protests were received in relation to this RFP. The subsections below describe the programs that BHCS is requesting to move forward with in relation to several of the remaining competitive bidding processes under this RFP which have not yet been presented to Your Board.

Bi-Bett is exempt from the County Small Local and Emerging Business (SLEB) provisions due to their status as a non-profit community-based organization. However, Bi-Bett (No. 18-00022, Expires: March 31, 2019) has elected to become a SLEB-certified provider.

Adult-3:

For the competitive bidding process for Adult Outpatient Treatment, IOT, and Recovery Support Services in the Lockwood, Coliseum and Eastmont, Millsmont, and Bancroft areas of North County, an evaluation panel consisting of five subject matter experts from BHCS, the San Francisco Department of Public Health, and Solano County was conducted on Thursday April 26. BHCS received one bid. The evaluation panel determined that oral interviews were not needed for this procurement process. The bidder was notified via email and certified mail of the Evaluation Panel's recommendation on May 21, 2018.

The table below summarizes the results of this competitive bidding process and the Evaluation Panel's recommendations for contract award.

Bidder	Certified, Small, Local or Emerging	Score
<i>Bi-Bett</i>	<i>Yes</i>	<i>328</i>

The Honorable Board of Supervisors
July 17, 2018
Page 3 of 3

In addition, Bi-Bett was selected to provide adult residential beds due to the shortage of adult residential beds recommended for award through RFP process 18-01, reported to the Board on July 24 (Item No. 10). Bi-Bett agreed to provide 31 additional beds to BHCS pending confirmation of final DMC Certification Requirements.

FINANCING

Funding for this contract includes Drug Medi-Cal, Measure A, and County General Funds already included in the BHCS budget and additional funding from Drug Medi-Cal, 2011 Realignment, Substance Abuse Block Grant, and State General Funds, per the attached Financial Recommendation. Financing for services to AB 109 eligible clients will be funded through Public Safety Realignment. Once final agreements between the County Agencies on the distribution of the Public Safety Realignment Funds have been made, BHCS will return to the Board with any necessary appropriation or revenue estimate changes. There is no increase in net County cost.

Sincerely,



Colleen Chawla, Director
Alameda County Health Care Services Agency

CC:FB/lp/sj