



ALCOHOL, DRUG & MENTAL HEALTH SERVICES
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**ALAMEDA COUNTY BEHAVIORAL HEALTH CARE SERVICES (BHCS)
REQUEST FOR INTEREST (RFI) 17-10
SPECIFICATIONS, TERMS & CONDITIONS
For
SUBSTANCE USE DISORDER TREATMENT SERVICES**

Any Request for Proposal (RFP) issued as a result of this RFI will be issued electronically via e-mail. Please immediately update the County Contact noted below of any e-mail address changes. This RFI and any RFP issued as a result of this RFI will be posted on the General Services Agency Current Contracting Opportunities website and at the BHCS website located at:

**http://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp
<http://www.acbhcs.org/Docs/docs.htm#RFP>.**

Please visit either websites for further information regarding this project, or contact the person listed below.

To vendors registered or certified in the Small Local Emerging Business vendor database: Please maintain correct and accurate e-mail address information to ensure receipt of future RFIs.

**RFI RESPONSE DUE
by 2:00 pm on Friday, October 27, 2017
to RFI 17-10 c/o Edilyn Dumapias
1900 Embarcadero Cove Suite 205
Oakland, CA 94606
Contact: Edilyn Dumapias
Email: Edilyn.Dumapias@acgov.org Phone: 510.383.2873**

A. INTENT

The intent of this Request for Interest (RFI) is to search for qualified Bidders to provide various modalities of Substance Use Treatment (SUD) services to Alameda County residents. This RFI will also serve a readiness assessment function which will enable BHCS to address the Drug Medi-Cal Organized Delivery System (DMC-ODS) requirement of network adequacy prior to releasing the RFP.

Alameda County Behavioral Health Care Services (hereafter BHCS or County) subsequently intends to release a Request for Proposal (RFP) and award contract with an original term of two years beginning in July 1, 2018 through June 30, 2020 (with option to renew) to the agencies selected as the most responsible bidders whose responses conform to the RFP and meet the County's requirements.

The County of Alameda does not guarantee that a subsequent RFP will be issued. Should an RFP be issued, the terms and conditions described in this RFI are not guaranteed to remain exactly the same.

B. SCOPE

In 2016, BHCS submitted its plan to the Department of Health Care Services (DHCS) to opt-in to 1115 Medi-Cal 2020 DMC-ODS demonstration waiver with a goal of improving the health outcomes for Alameda County beneficiaries with SUD and reducing costs to the Medi-Cal program. The DMC-ODS includes several efforts to integrate access to treatment for substance use, mental health and physical health services. The objectives of the DMC-ODS project is twofold:

- 1) Offer services previously not covered by Medi-Cal including payment for targeted case management services, recovery support services and recovery residence.
- 2) Expansion of current services including geographical expansion, offering services in the threshold languages, additional perinatal and IOT services, increased access and improved quality.

It is anticipated that the implementation of the DMC-ODS demonstration will lead to improvements in four key areas: access to care, quality of care, cost, and the integration and coordination of SUD care, both within the SUD system and with physical and behavioral health services.

In an effort to further the integration of SUD services within the broader healthcare system, the DHCS and the Centers for Medicare and Medicaid Services (CMS) require Level of Care provider designation based on the American Society of Addiction Medicine (ASAM). In addition, residential providers must be ASAM certified.

BHCS is seeking to procure the following:

1. Outpatient (OP) ASAM Level 1.0
2. Intensive Outpatient Treatment (IOT) ASAM Level 2.1
3. Recovery Residence (RR) - not an ASAM designated level
4. Residential Services ASAM Levels 3.1 and 3.5
5. Recovery Support Services - modality will be an additional service under OP, IOT, and other services
6. Case Management - modality will be an additional service under OP, IOT, and other services

The DMC-ODS includes an evidence-based benefit design covering the full continuum of care. This requires contracted providers to meet industry standards of care, a mechanism to coordinate and integrate services across systems of care using standard assessments, report specific quality measures using an electronic data collection system, ensure there are the necessary program integrity safeguards, and a benefit management strategy. In addition, there are other programmatic expectations described in the DMC-ODS plan that highlights the waived counties' responsibility to maintain network adequacy including timeliness and access standards and providing services in threshold languages among many other requirements. This will allow BHCS to selectively contract with providers in a managed care environment to deliver a full array of services consistent with the ASAM treatment criteria, including recovery supports and services.

Bidder must be willing and able to coordinate with other providers (SUD, Mental Health, Primary Care, Alameda County, etc.) to help clients access a full continuum of care.

BHCS will host training and technical assistance on DMC documentation standards for reimbursable services in preparation for the release of the RFP. Through not required, interested agencies are highly encourage to attend and participate in these training and informational sessions. Participation in these trainings will not preclude any Bidders from submitting bids to the RFP. Bidders can check this website for training and meeting dates:

<http://www.acbhcs.org/providers/network/rfp.htm>

C. BIDDER QUALIFICATION CRITERIA

Bidder minimum qualification criteria include, but are not limited, to the following:

1. Bidder shall have demonstrated experience providing substance use disorder treatment services in the last three to five years;
2. Bidder must be Drug Medi-Cal certified or have the ability to become Medi-Cal certified by the time the RFP is released and is due; and/or
3. Bidder interested in providing residential services must be ASAM certified or have the ability to become ASAM certified by the time the RFP is released and is due.

D. COUNTY PROVISIONS

1. [Small Local Emerging Business Program](#): The County is vitally interested in promoting the growth of small and emerging local businesses by means of increasing the participation of these businesses in the County's purchase of goods and services.

As a result of the County's commitment to advance the economic opportunities of these businesses, Bidders must meet the County's SLEB requirements in order to be considered for the contract award. These requirements can be found online at:

<http://acgov.org/auditor/sleb/overview.htm>

For purposes of this proposal, applicable industries include, but are not limited to, the following North American Industry Classification System (NAICS) Code: 621420 and 623220.

A small business is defined by the [United States Small Business Administration](#) (SBA) as having no more than the number of employees or average annual gross receipts over the last three (3) years required per SBA standards based on the small business's appropriate NAICS code.

An emerging business is defined by the County as having either annual gross receipts of less than one-half (1/2) that of a small business OR having less than one-half (1/2) the number of employees AND that has been in business less than five (5) years.

2. [First Source Program](#): Information regarding the County's First Source Program can be found online at: <http://acgov.org/auditor/sleb/sourceprogram.htm>.

E. COUNTY CONTACTS

Questions regarding this RFI must be submitted in writing, preferably via email, to:

Edilyn Dumapias
1900 Embarcadero Cove, Suite 205
Oakland, CA 94606
Email: Edilyn.Dumapias@acgov.org

F. ESTIMATED CALENDAR OF EVENTS

Event	Date/Location
Request for Interest (RFI) Issued	October 12, 2017
RFI Response Due	October 27, 2017 by 2:00 pm
Request for Proposal (RFP) Issued	January 2018
RFP Response Due	March 2018
Award Date	June 2018
Contract Start Date	July 1, 2018

Note: Dates indicated are approximate.


G. REQUEST FOR INTEREST RESPONSE FORMAT

Alameda County BHCS intends to issue an RFP in order to establish a contract for the above-referenced service in the near future.

1. Bidders that meet the Qualification Criteria and are interested in being included on the Bidder list to receive invitation to attend training and technical assistance with DMC ODS documentation requirements and any subsequent bid documents (if issued), should send a Letter of Intent (LOI) by **2:00 p.m. on Friday, October 27, 2017.**

Include in your LOI a response with the following information:

- a. Experience - State your organization's experience in providing substance use disorder treatment services. Please include information about the specific modalities of SUD services that you currently provide (e.g. Outpatient, Residential, etc.), any special language capacity with which you provide those services, and, if applicable, the areas within Alameda County (cities, townships) in which you provide those services.
 - b. Certification - Describe the facilities for housing these services, including:
 - (1) For Drug Medi-Cal Certification, indicate modalities of services agency is certified, which County and if certification is in Alameda County, provide the address associated with the DMC certification and/or
 - (2) For ASAM certification, indicate if Bidder is already certified.
 - c. Medical Health Record (MHR) – Please describe your current medical health record software.
2. In addition, the County encourages any new Bidders that are local to Alameda County to register and be added to the County SLEB database. More information on how to register can be found on the County's website at: <http://acgov.org/auditor/sleb/newvendor.htm>.
 3. Both local and non-local Bidders can subscribe to any or all Contracting Opportunities Categories and/or Calendar of Events for automatic updates. Subscribers will receive an e-mail announcing when the latest information has been updated on our website. More

information on how to  **Subscribe** can be found on the County's website at:
<http://acgov.org/gsa/purchasing/esubscribe.htm>.